

State of Hospice

Regulatory Updates and Current Landscape



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Objectives

- Identify the key issues in the current state of hospice regulations.
- Explain CMS's changes effective October 1, 2027.
- Apply practical strategies to strengthen documentation, admission and election processes, and utilization oversight to prepare for heightened CMS enforcement and public reporting.

The New Compliance Era

7 Steps to Mitigate Risk

CMS

“Dr. Oz touts
‘Fraud War Room’
ending payment to
400 hospices in
California over
fears of \$100B
fraud.”

April 24, 2026



New York Post

CEO Talks Fraud Before Congress



“How do you put a hospice in a burrito stand?”

Sheila Clark, president and CEO of the California Hospice and Palliative Care Association, testified before House lawmakers on Tuesday, on the surge in healthcare fraud.

April 21, 2026

In the News: May 13, 2026

FRAUD

CMS Places National Moratorium On Home Health, Hospice Agency Enrollment

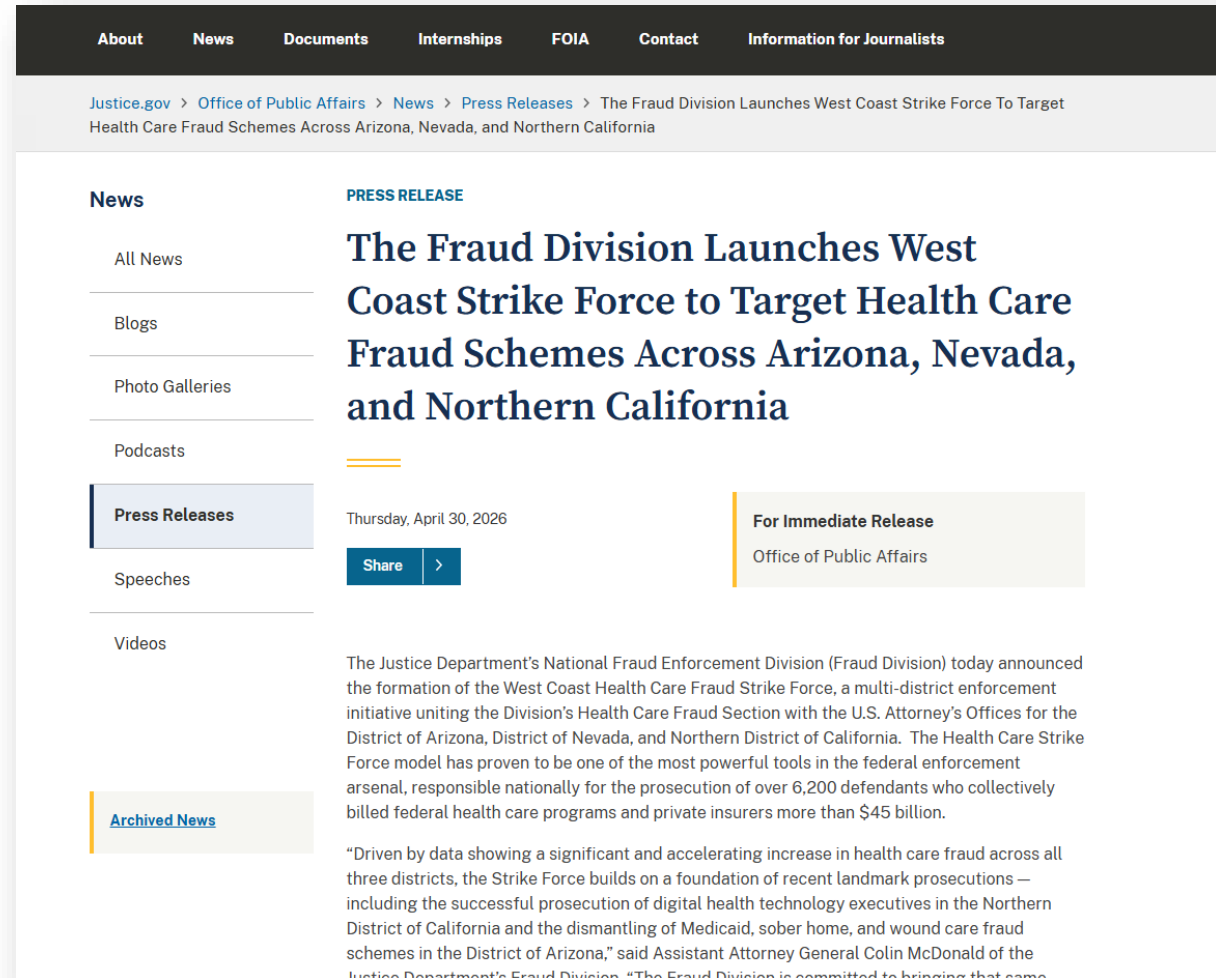
By **Morgan Gonzales** | May 13, 2026



The screenshot shows the Federal Register website. At the top, there is a navigation bar with links for Sections, Browse, Search, Reader Aids, and My FR. Below this is the Federal Register logo and the text "The Daily Journal of the United States Government". A search bar is also present. The main content area features a blue banner with the text "Notice". Below the banner, the title of the notice is displayed: "Medicare, Medicaid, and Children's Health Insurance Programs: Announcement of Nationwide Temporary Moratorium on Enrollment of Hospices". The notice is dated "A Notice by the Centers for Medicare & Medicaid Services on 05/15/2026". On the left side, there is a sidebar with links for PDF, Document Details, Document Dates, and Table of Contents. The main content area also includes a section for "DOCUMENT HEADINGS" with the text "Department of Health and Human Services, Centers for Medicare & Medicaid Services [CMS-6102-N]" and an "AGENCY:" section with the text "Centers for Medicare & Medicaid Services (CMS), Department of Health and Human Services (HHS)."

West Coast Health Care Fraud Section

- HHS-OIG
- DOJ
- U.S. Attorney's Offices
- FBI
- DEA

A screenshot of the U.S. Department of Justice's Office of Public Affairs website. The page features a dark navigation bar with links: About, News, Documents, Internships, FOIA, Contact, and Information for Journalists. Below the navigation bar is a breadcrumb trail: Justice.gov > Office of Public Affairs > News > Press Releases > The Fraud Division Launches West Coast Strike Force To Target Health Care Fraud Schemes Across Arizona, Nevada, and Northern California. The main content area is divided into two columns. The left column, titled "News", contains links to All News, Blogs, Photo Galleries, Podcasts, Press Releases (highlighted with a blue bar), Speeches, and Videos. The right column, titled "PRESS RELEASE", contains the title "The Fraud Division Launches West Coast Strike Force to Target Health Care Fraud Schemes Across Arizona, Nevada, and Northern California", the date "Thursday, April 30, 2026", a "Share" button, and a "For Immediate Release" badge from the Office of Public Affairs. The main text of the press release begins with "The Justice Department's National Fraud Enforcement Division (Fraud Division) today announced the formation of the West Coast Health Care Fraud Strike Force, a multi-district enforcement initiative uniting the Division's Health Care Fraud Section with the U.S. Attorney's Offices for the District of Arizona, District of Nevada, and Northern District of California. The Health Care Strike Force model has proven to be one of the most powerful tools in the federal enforcement arsenal, responsible nationally for the prosecution of over 6,200 defendants who collectively billed federal health care programs and private insurers more than \$45 billion." The text continues with a quote from Assistant Attorney General Colin McDonald.



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PRESS RELEASES

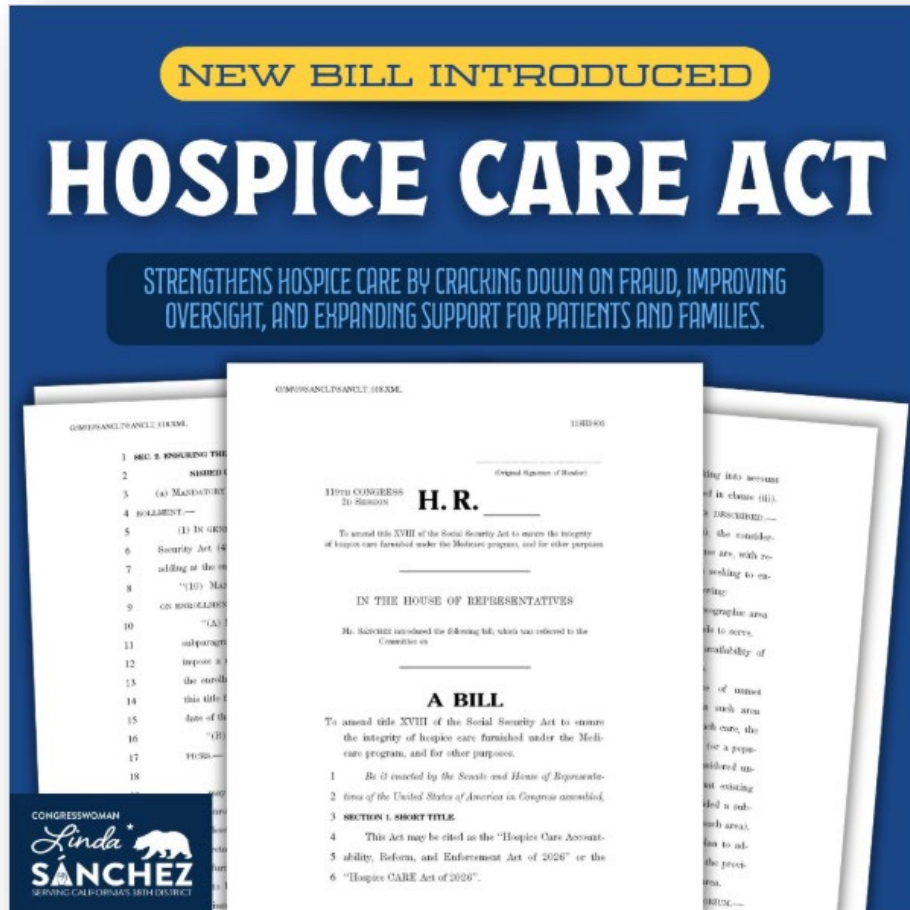
[Home](#) / [Media](#) / [Press Releases](#)

Van Duyne Introduces the Protecting Seniors and Stopping Fraudsters Act to Enact Mandatory Oversight Requirements to Combat Hospice and Home Healthcare Fraud

Legislation follows years of proactive engagement raising the issue of hospice and home healthcare fraud while working with high-quality service providers to develop reasonable oversight measures

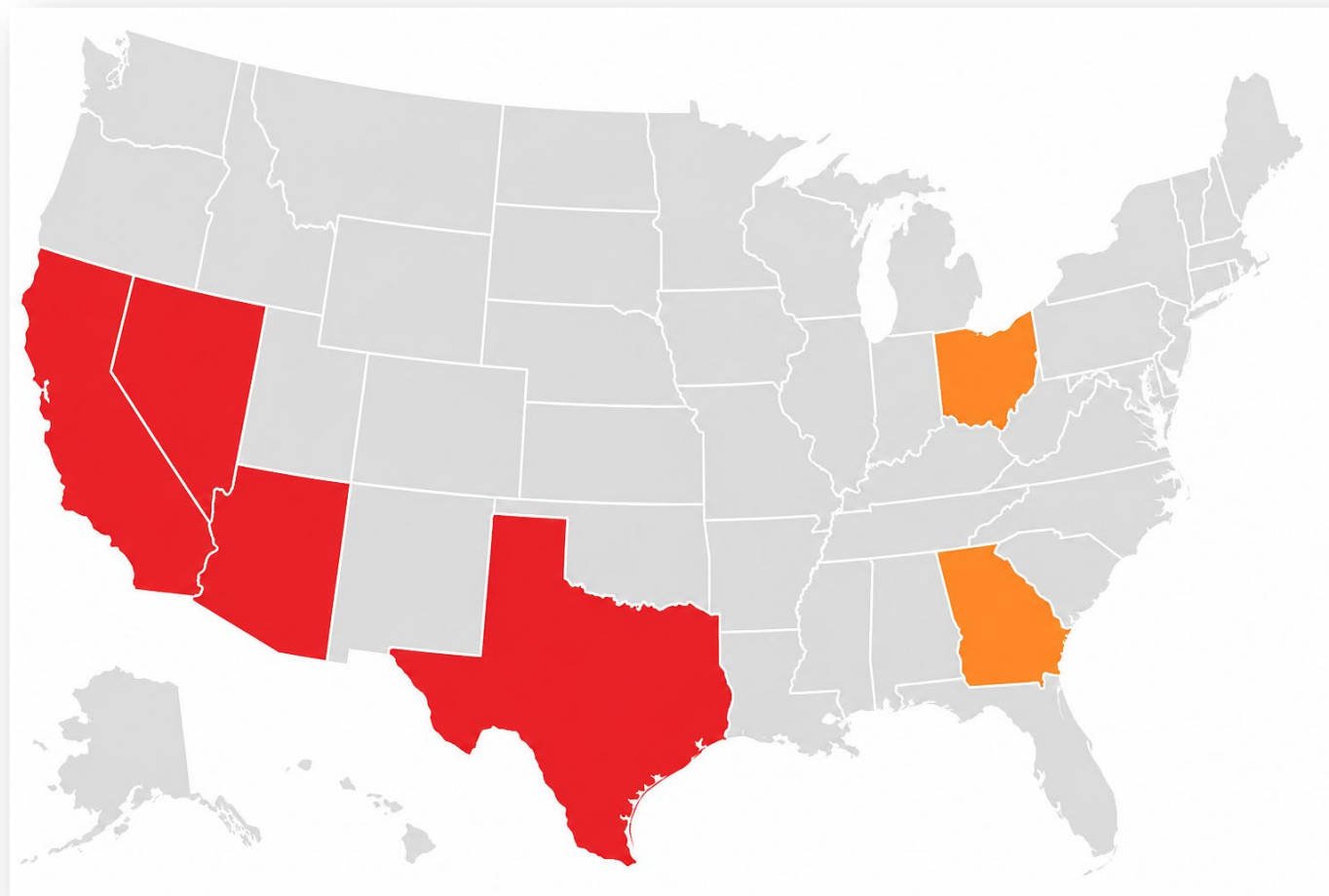
May 19, 2026

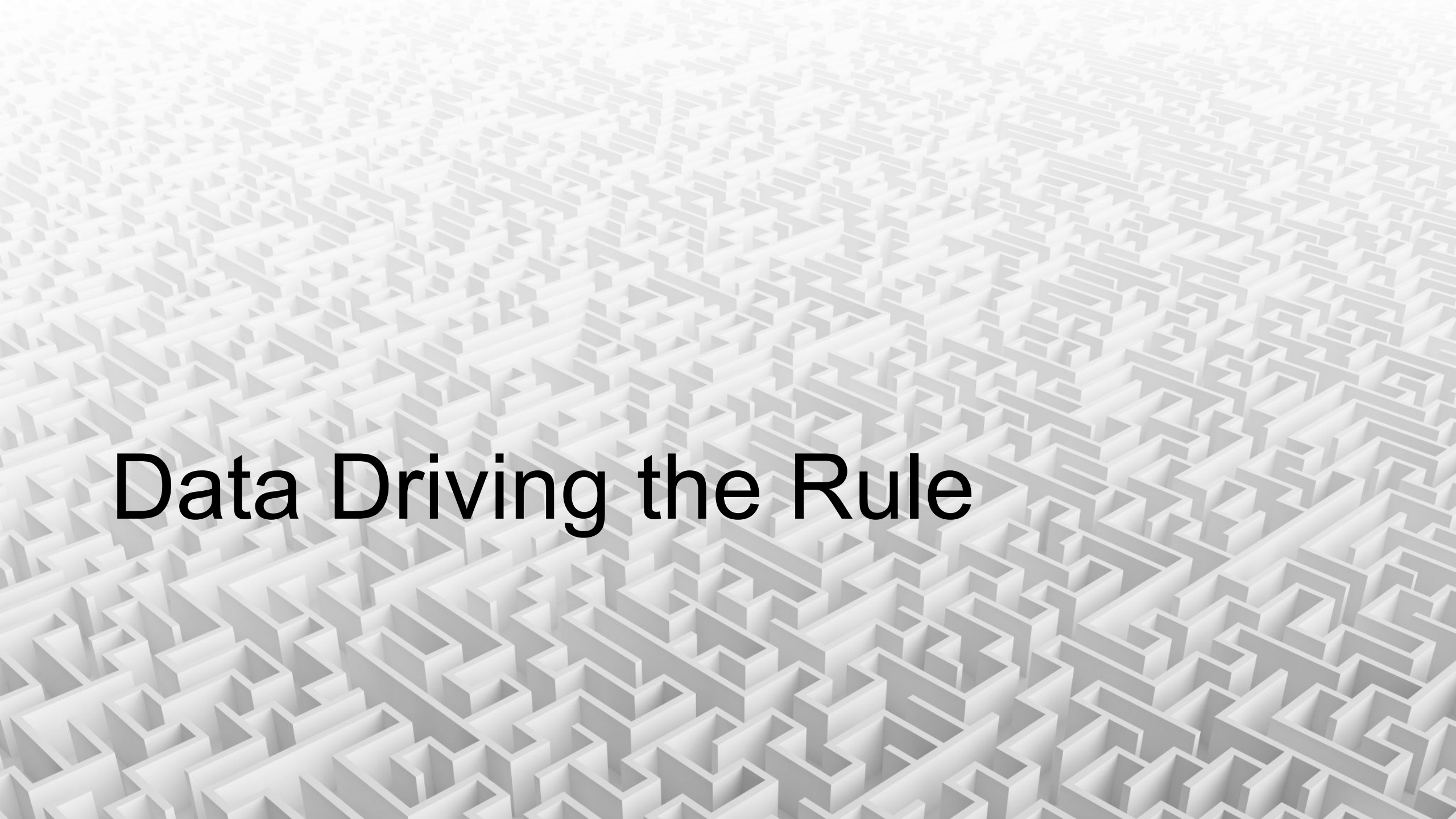
S.4118 and H.R.7966



- 5-Year moratorium on new hospice program enrollments
- Exemptions for areas with insufficient access
- Authority to lift moratorium regionally
- Strengthen program integrity

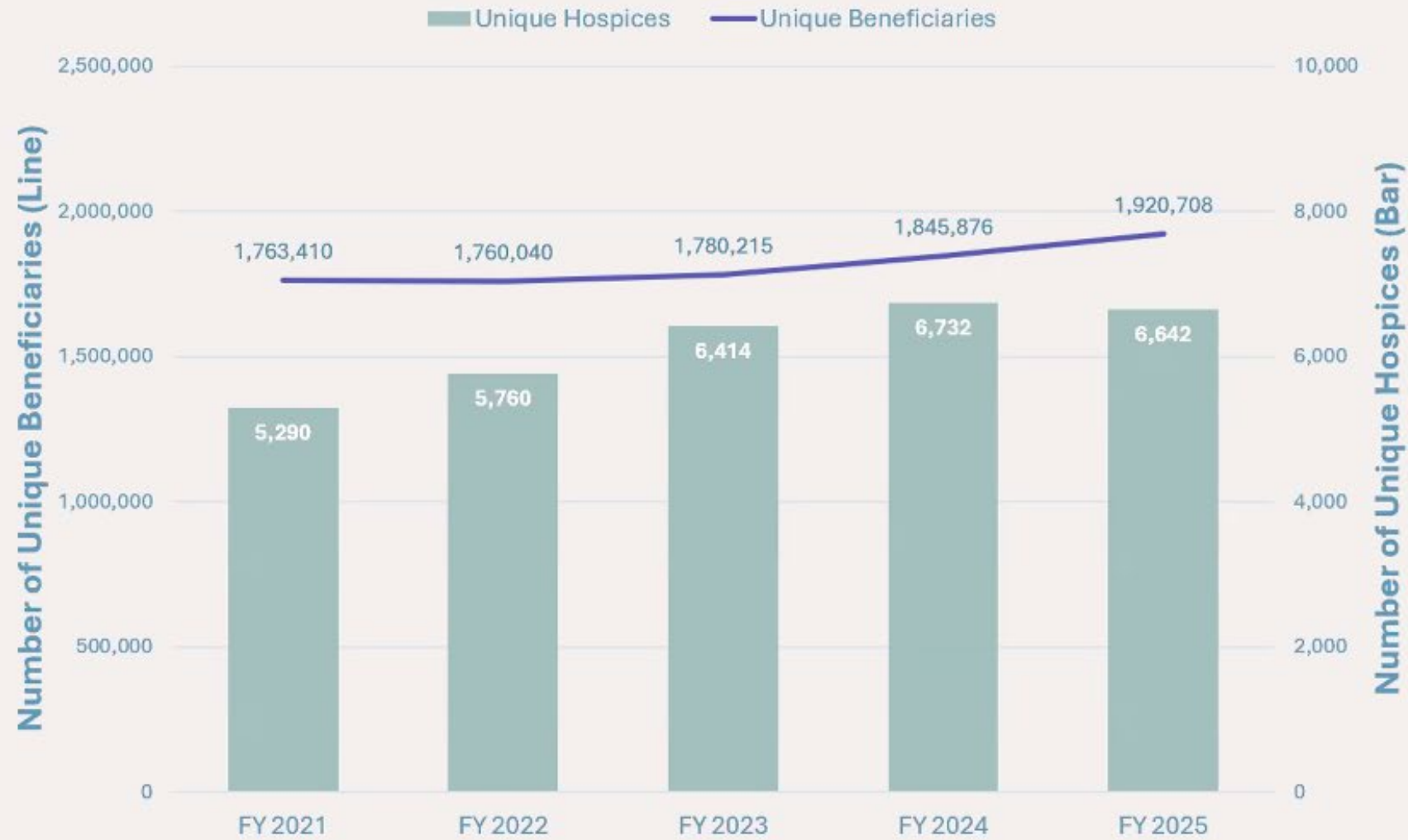
Geographic Hotspots



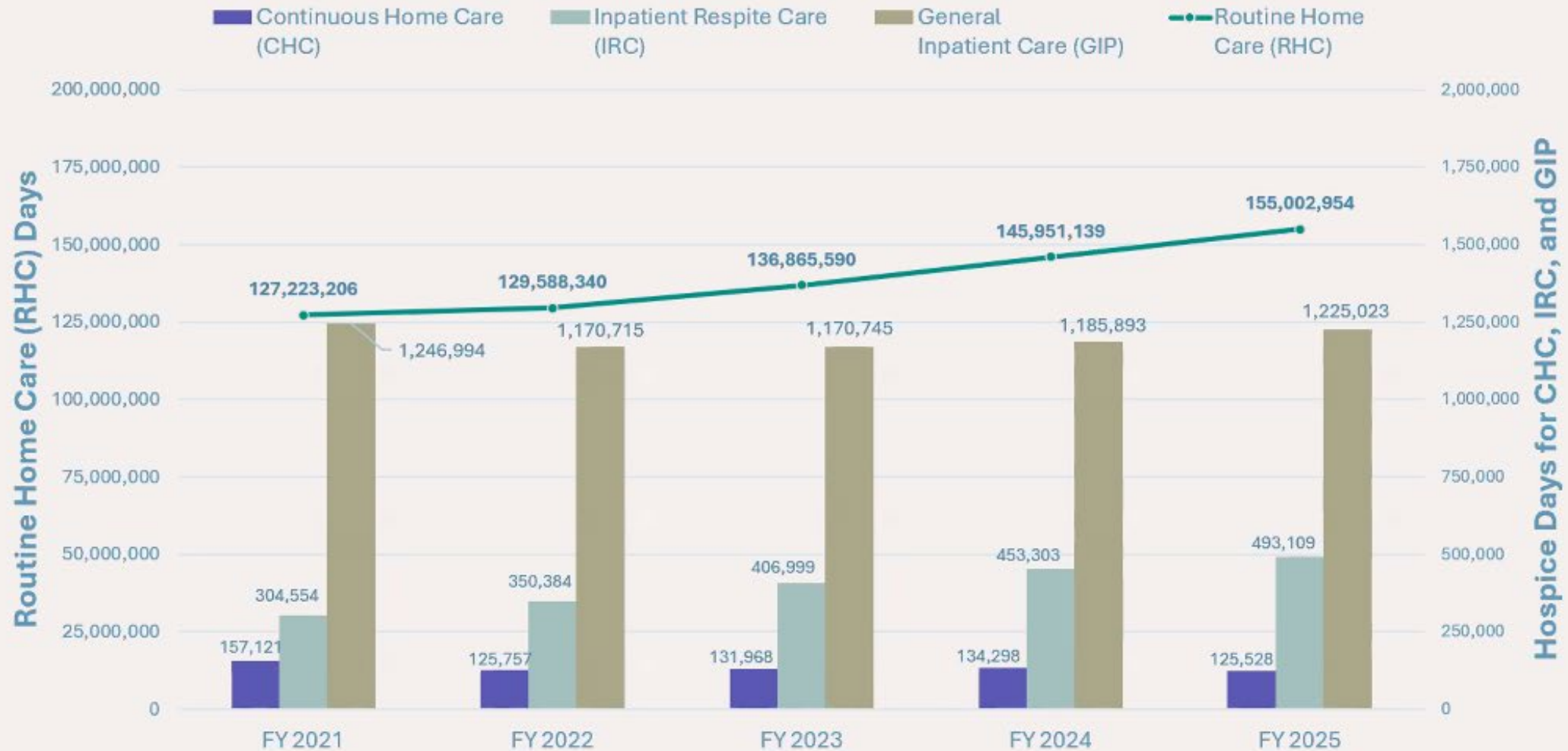


Data Driving the Rule

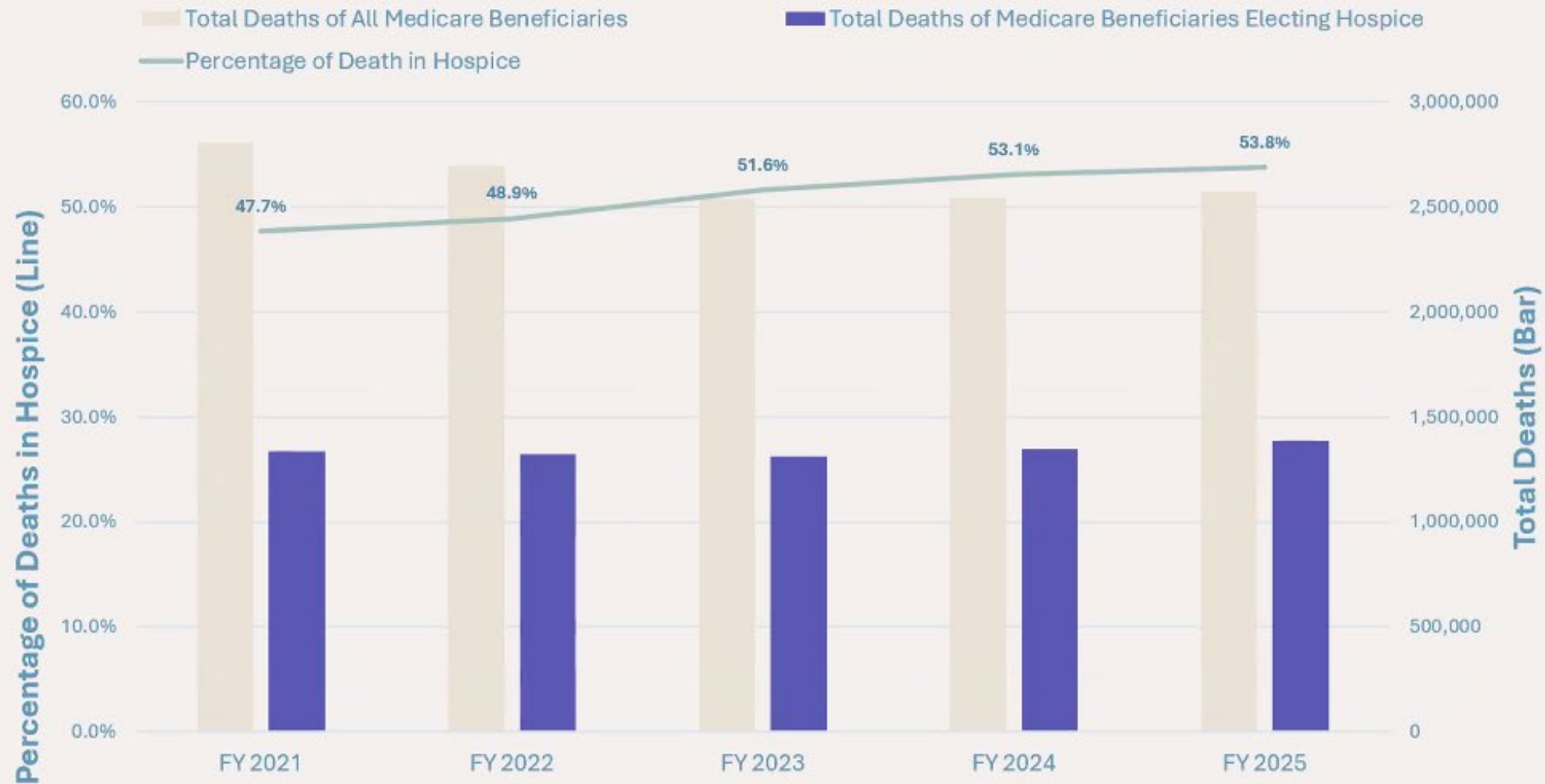
Overall Utilization of Hospice Services



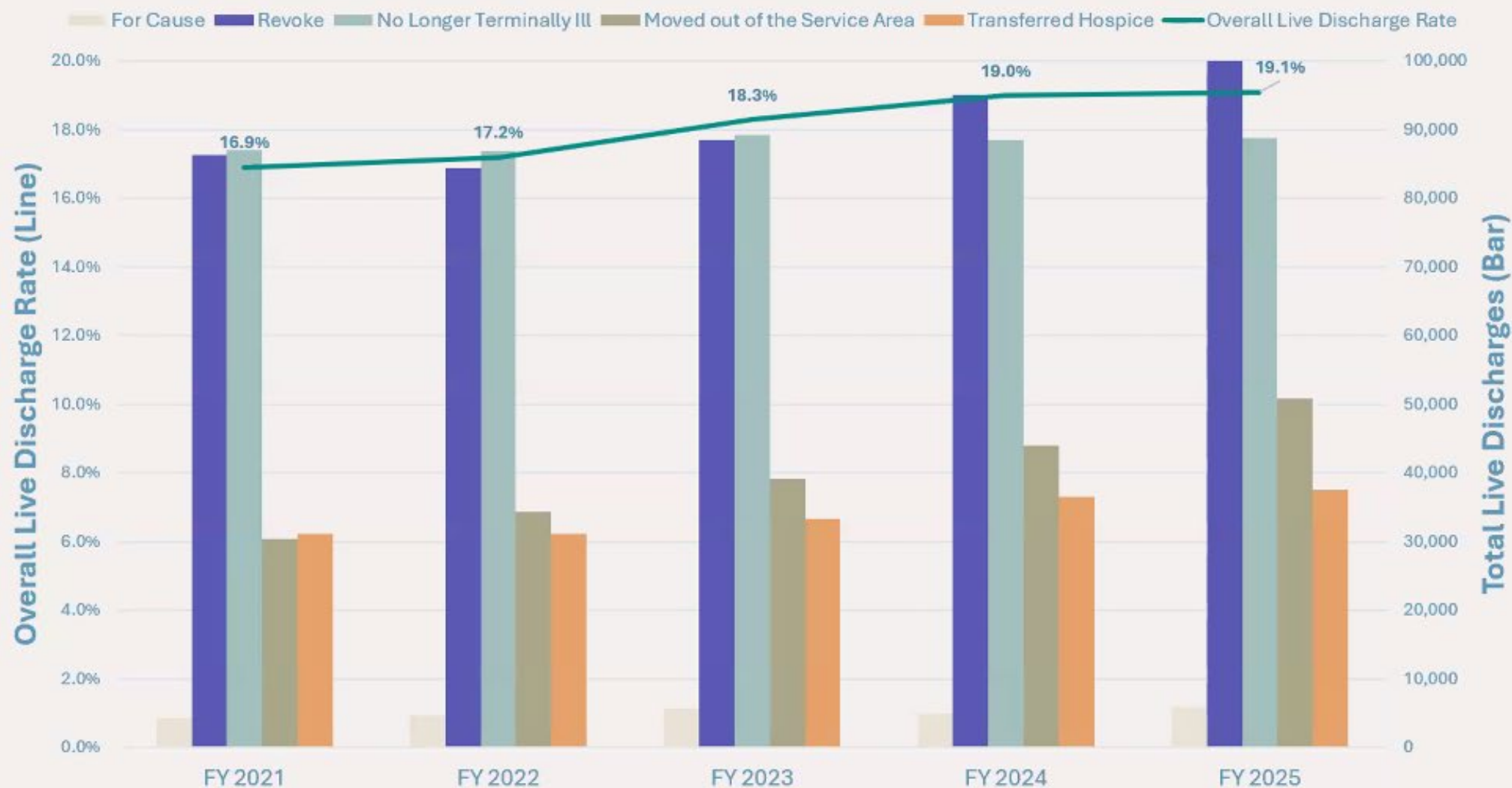
Number of Hospice Days by Level of Care, FYs 2021 - 2025



Deaths Inside and Outside of Hospice, FYs 2021-2025



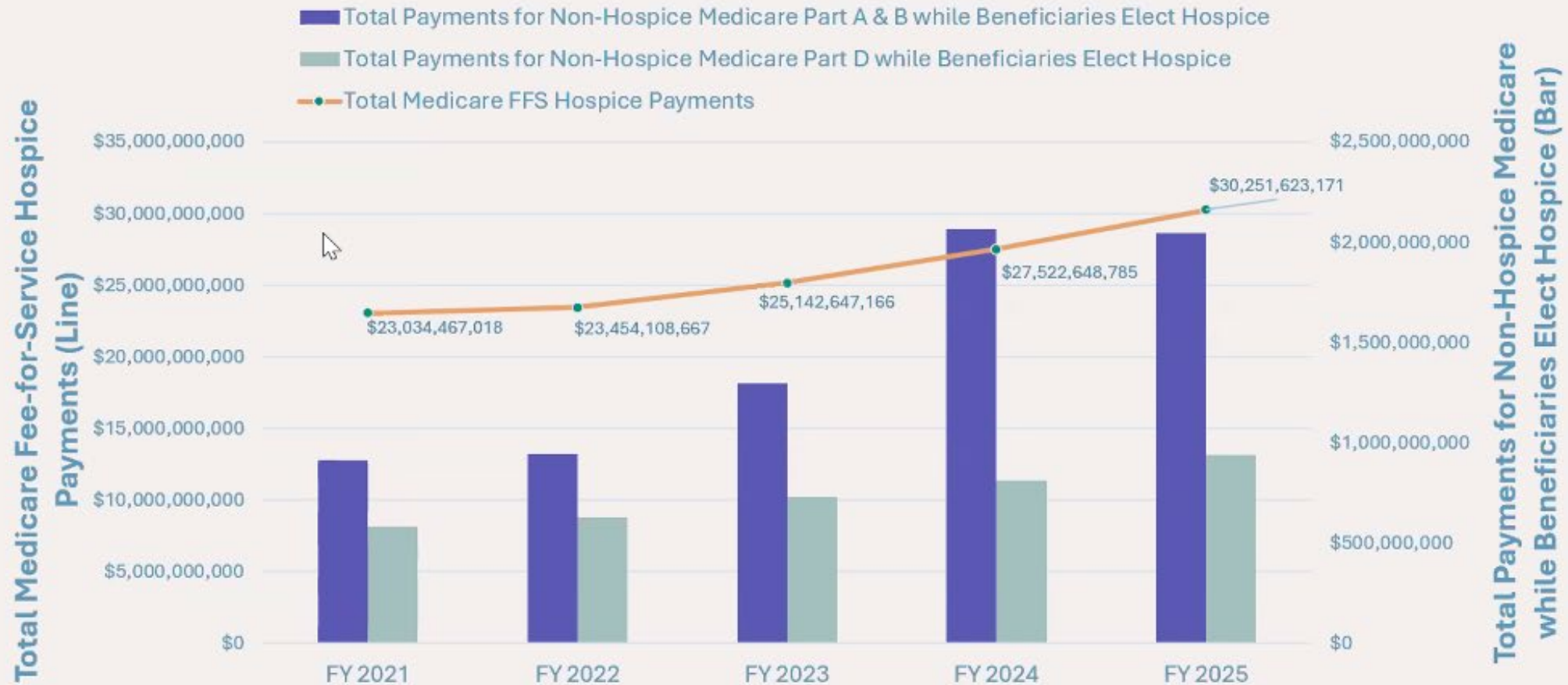
Total Live Discharges by Reason, FYs 2021-2025



**Exhibit 5b. Percentage (within a year) of Beneficiaries by Hospice
Lifetime Length of Stay (LOS) Category for FYs 2021-2025**

Hospice Lifetime Length of Stay	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
1-4 days	23.0%	22.3%	21.5%	21.1%	20.4%
5-10 days	18.1%	17.7%	17.4%	17.0%	16.4%
11-30 days	19.4%	19.5%	19.4%	19.1%	18.7%
31-60 days	10.6%	10.9%	11.0%	10.9%	10.9%
61-90 days	5.6%	5.8%	5.9%	6.0%	6.0%
90-180 days	8.9%	9.2%	9.5%	9.7%	10.0%
181+ days	14.5%	14.6%	15.2%	16.2%	17.6%

Medicare Hospice and Non-Hospice Spending for Hospice Users, FYs 2021-2025



2027 FY Hospice Rule

2027 FY Payment Rate and Wage Index Update

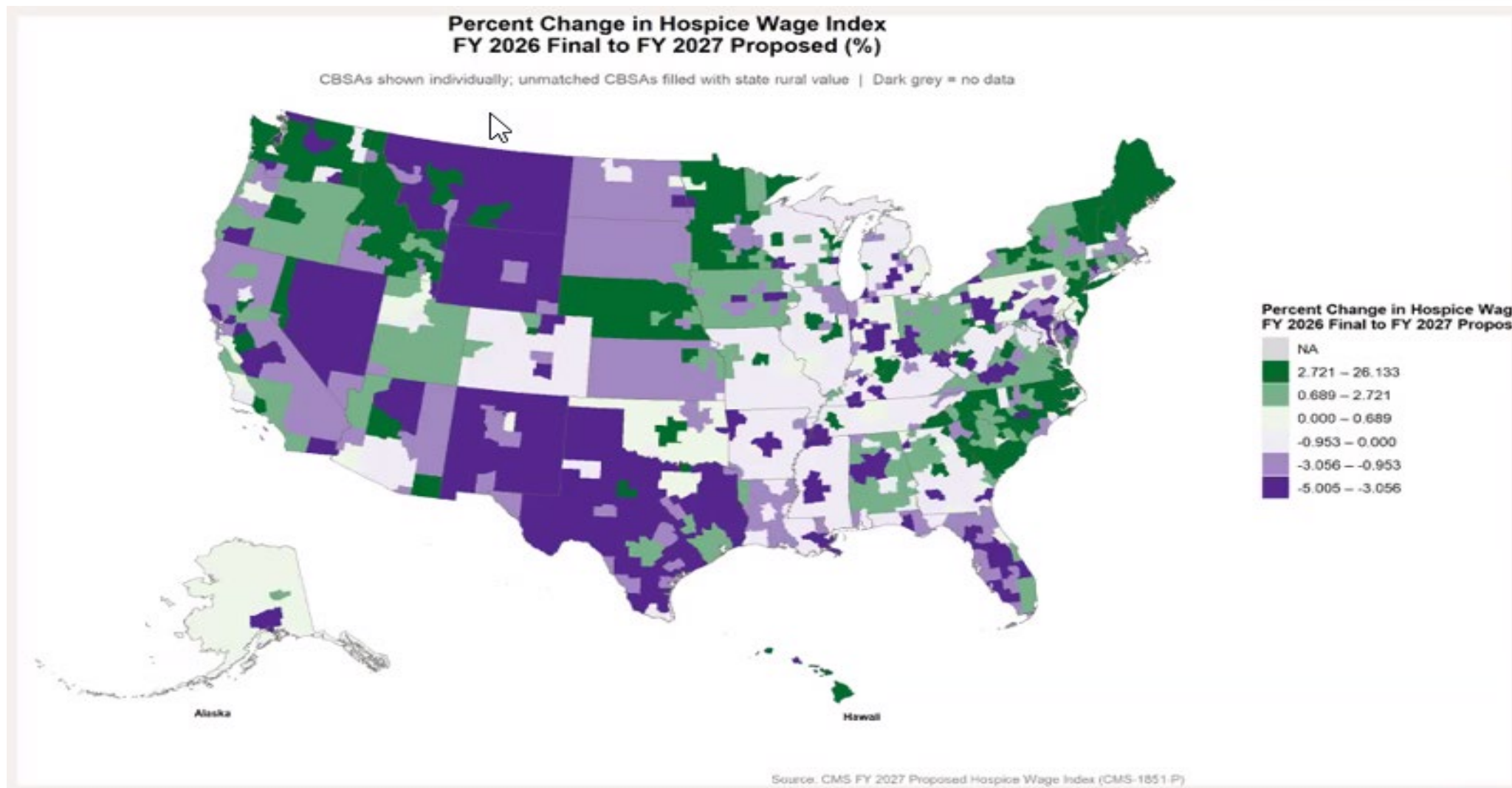
FY 2027 Hospice Wage Index and Rule:

- Effective October 1, 2026
- Initiates:
 - 2.3% payment increase
 - Hospice Aggregate Cap amount of \$36,174.75
 - Continues 5% cap on wage index decrease at the county level



**Centers for Medicare &
Medicaid Services**

CBSA Reimbursement Change



Action Steps



Review HQRP reporting process and refine to ensure compliance.

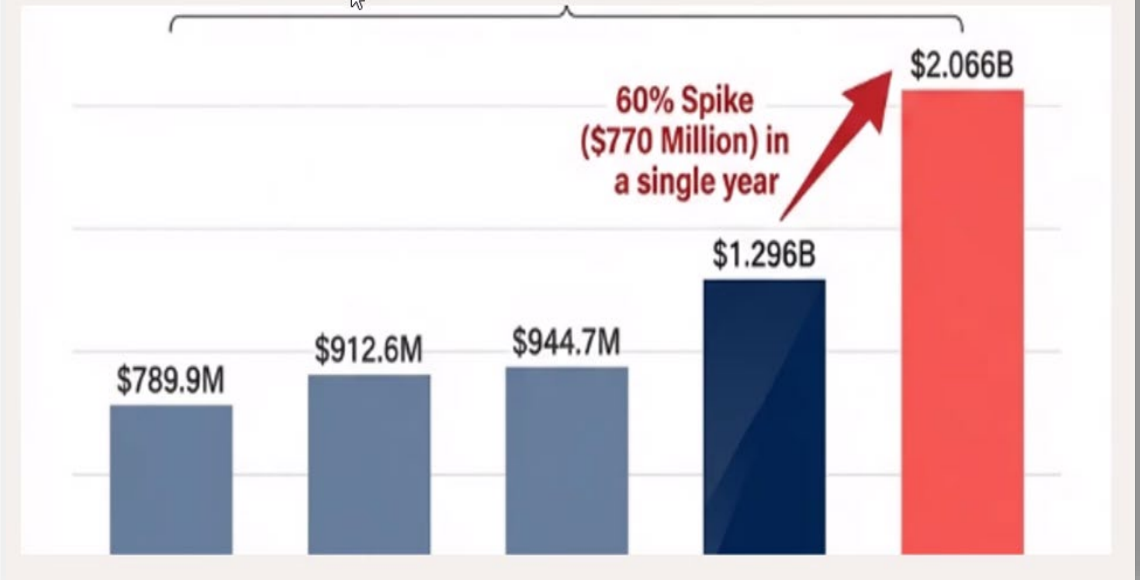
Review CBSA reimbursement rates for each county to forecast revenue.

Election Statement Addendum

Medicare Beneficiaries at Time of the Election

- Mandatory beginning October 1, 2026
 - Within the first 5 days of hospice election
 - Within 3 days of changes
- Condition of Payment

Non-hospice Spending



Action Steps



Update policy and procedure manual.

Review current addendum process to update and refine.

Train staff to leverage point of service documentation.

Discover how your EMR will support addendum process.

Standardize admission and election processes.

Service and Spending Variation Index (SSVI)

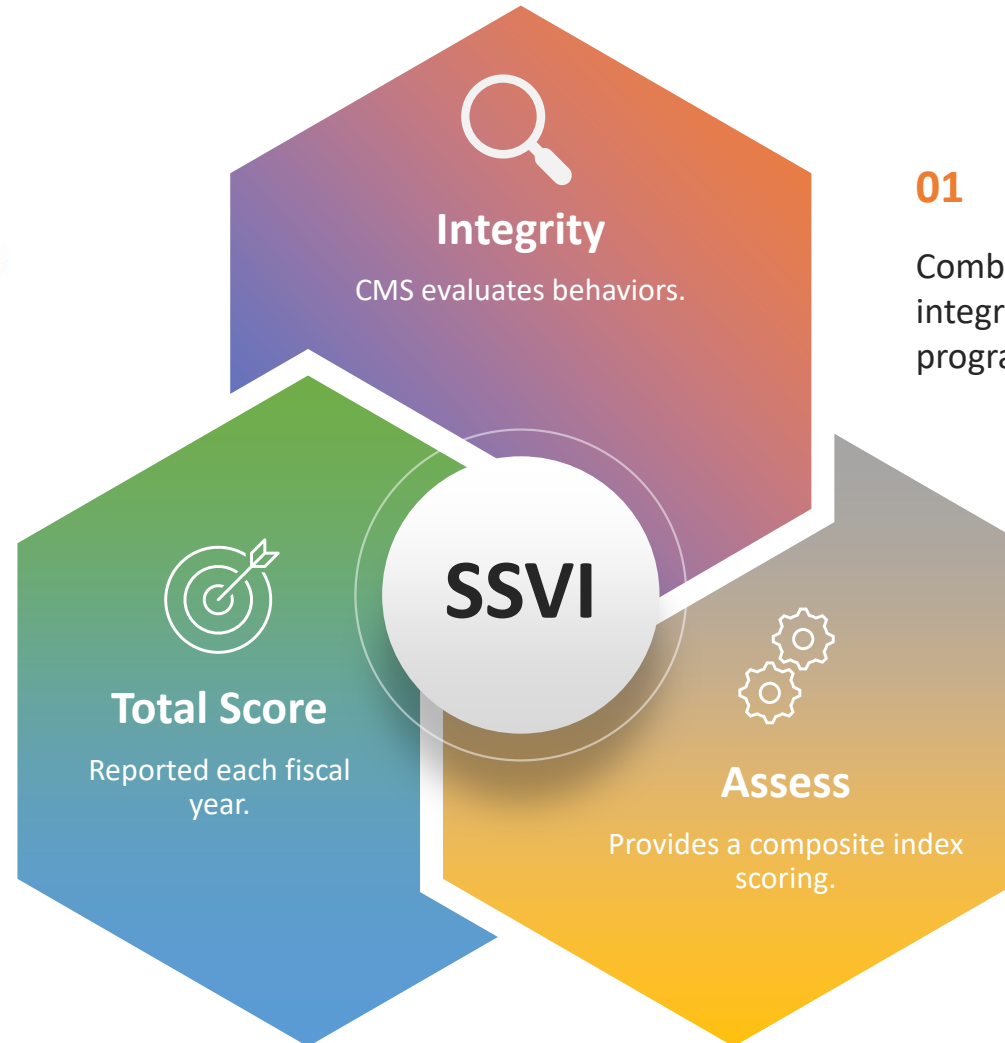


Find your Score:

[CMS-1851-P](#) | [CMS](#)

03

Hospice Utilization Score +
Non-Hospice Spending Score
= Total SSVI Score



Integrity

CMS evaluates behaviors.

01

Combating potential risks to the integrity of the Medicare program.

SSVI

Total Score

Reported each fiscal year.

Assess

Provides a composite index scoring.

02

Uses claims-based metrics to assess hospice utilization, spending and discharge patterns.

SSVI

Metric Description	Threshold Value	Points
Providing no Continuous Home Care and no General Inpatient Care (Utilization)	0	1
Percentage of Routine Home Care days that are provided in a nursing home or skilled nursing facility (Utilization)	Greater than or equal to 40%	1
Percent of the last two Routine Home Care days of life with visits (Utilization)	Less than or equal to 25 th percentile (for FY 2025, the 25 th percentile was 85.7%)	1
Percentage of total discharges that are live discharges (Utilization)	Greater than or equal to the 75 th percentile (for FY 2025, the 75 th percentile was 47.5%)	1
Percentage of discharges with a length of stay of over 180 days (Utilization)	Greater than or equal to the 75 th Percentile (in FY 2025, the 75 th percentile was 33.2%)	1
Average skilled nursing minutes on Routine Home Care (Utilization)	Less than or equal to 25 th Percentile (in FY 2025, the 25 th percentile was 9.8 minutes per day)	1
Weekend Routine Home Care days with a skilled visit (nursing, medical social worker, or therapy) as a percentage of total RHC days (Utilization)	Less than or equal to 25 th percentile (in FY 2025, the 25 th percentile was 4.8%)	1
Percentage of live discharges where beneficiaries return to the same hospice in seven days (Utilization)	Greater than or equal to 75 th percentile (in FY 2025, the 75 th percentile was 15%)	1

- Publicly reported.
- Updated each fiscal year.
- Identify patterns that differ from national norms.
- Focuses on Utilization Metrics and Total Non-Hospice Spending.
- Hospices in the bottom 25% specifically identified and subject to increased scrutiny.
- Complements HCI's claims measures.

SSVI Objective

The objective of the SSVI is not to evaluate hospices based on a single metric, but to identify hospices that are **outliers** across multiple independent metrics.

The higher the SSVI score, the potential higher level of concern and may signal inappropriate hospice utilization, quality of care concerns, or other compliance concerns.



Action Steps

Update policy and procedures.

Assess your current SSVI Risk.

Find your score: [CMS-1851-P](#) | CMS

Build an SSVI readiness plan.

A screenshot of the CMS.gov website showing the details for regulation CMS-1851-P. The page includes navigation links for Medicare, Medicaid/CHIP, and Marketplace & Private Insurance. The main content area displays the regulation title, number, and dates. The footer contains social media links and the website URL.

CMS.gov Centers for Medicare & Medicaid Services

Medicare ▾ Medicaid/CHIP ▾ Marketplace & Private Insurance ▾

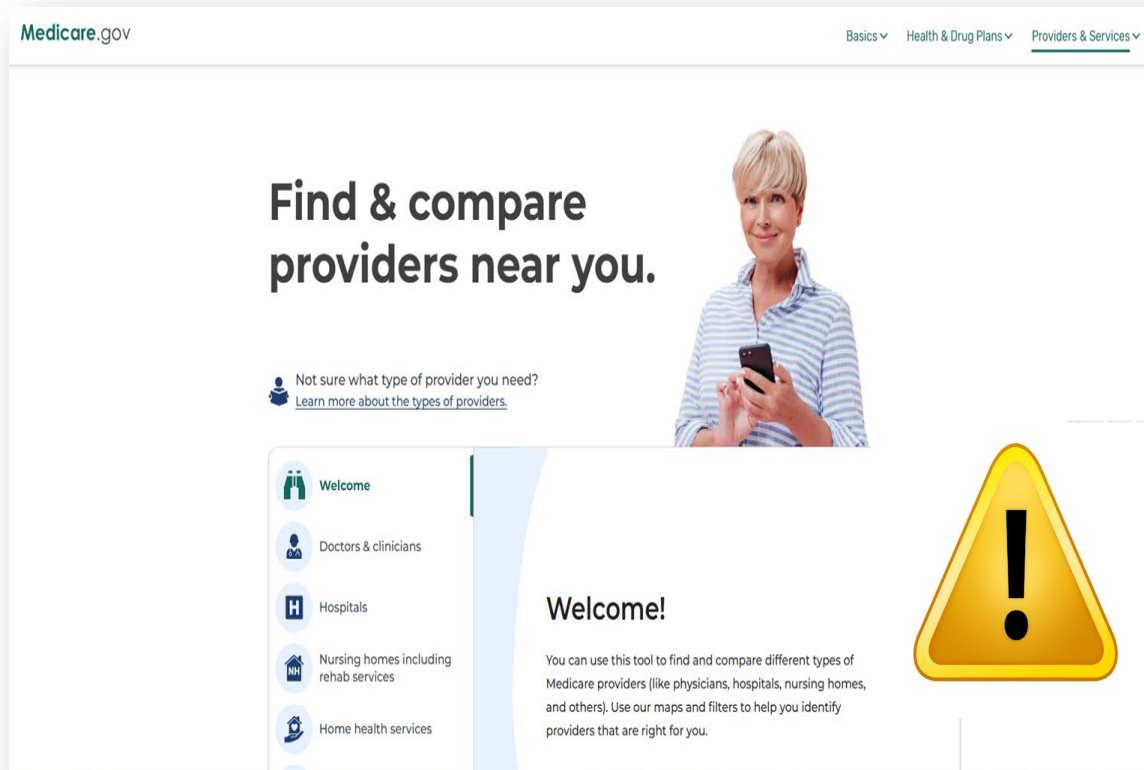
[Back to Hospice Regulations & Notices](#)

CMS-1851-P

Regulation No.	CMS-1851-P
Title	FY 2027 Hospice Wage Index and Payment Rate Update Requirements
Display Date	2026-04-02
Publication Date	2026-04-06

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New Icon on Care Compare



TIMING Begins FY 2028 for CY 2026 APU

VISIBILITY Visible to all

MEASURE HOPE Data Submission

CADENCE Added or removed on annual basis

Action Steps

Free Photoshop PSD file download - Resolution 1280x1024 px - www.psdgraphics.com



Review HOPE submission process and refine to ensure compliance.

Focus on HOPE accuracy.

Conduct mock “Care Compare” reviews and HOPE submission audits.

Other Rules



Physician designees can write discharge orders



Add G-code if F2F encounter via telehealth to hospice claims



CMS has granted waiver to all HOPE assessments dated 10/1-12/31/2025 will be considered timely

Home Health Proposed Rule

- Expansion of home health palliative care.
- Revisions to Medicare enrollment requirements.
- Continued focus on fraud, waste, and abuse.
- Enrollment denial due to HMD and administrator serving multiple hospices.



7 Steps to Mitigate Risk

1. Ensure Accurate Eligibility Documentation

ACTION STEPS:

- Clear documentation of disease progression, decline, functional deterioration, comorbidities and supporting clinical indicators by:
 - Physicians
 - Nurse practitioners
 - All members of the IDG
- Provide ongoing LCD training at IDG.
- Frame clinical data with AEB (as evidenced by).
- Audit 10% of long length of stay patients quarterly.
- Use dedicated admission nurses to set “fresh eyes” on long length of stay patients.
- Clinical director audit of IDG for training opportunities around decline.

2. Strengthen Live Discharge Oversight and Length-of Stay Monitoring

ACTION STEPS:

- Create process for routine review patients approaching long stays, especially those without clear evidence of continued decline.
- Consider review at 60-, 90-, 120-day buckets.
- Ensure documentation supports live discharges.
- Create eligibility review committees or physician-led recertification audits to help ensure continued appropriateness of hospice services.
- Assign your sales team to strengthen relationships with validated home health / palliative care providers to ensure smooth transitions and follow up of discharged patients.

3. Conduct Immediate Audits of General Inpatient Level-of-Care Utilization

ACTION STEPS:

- Ensure documentation of uncontrolled symptoms supports the symptom(s) require intensive nursing interventions that cannot be provided on Routine Home Care (RHC).
- During GIP care, ensure documentation supports that ongoing symptom management burden that requires frequent reassessment and active clinical management that support GIP eligibility throughout the stay.
- Ensure that discharge planning to RHC is initiated for all patients regardless of prognosis at admission to GIP.
- Audit GIP IDG for evidence for ongoing assessment of GIP eligibility.
- Engage hospice medical director to provide quarterly GIP eligibility to all clinical staff.

4. Review Referral Source Relationships and Marketing Practices

ACTION STEPS:

- Review all referral-related, skilled nursing, and hospital contracts and compensation arrangements to ensure they are not tied to patient volume, admissions, or census growth.
- Audit relationships with marketers, assisted living facilities, nursing homes, hospitals, and physician groups for Anti-Kickback Statute and Stark Law risk.
- Require legal/compliance review of marketing agreements, vendor contracts, and liaison compensation models before execution and on a routine schedule.
- Standardize documentation of referral interactions and business development activities so the organization can demonstrate legitimate, compliant relationship management.
- Ensure that the “Promise Makers” (Sales Team) and “Promise Keepers” (Clinical Services) are aligned.

5. Strengthen Education Across All Departments

ACTION STEPS:

- Leverage Axxess Training & Certification platform to expedite staff training.
<https://www.axxess.com/certification/>
- Develop a role-based education plan for clinicians, admissions staff, marketers, executives, and board members so each group receives training relevant to its compliance responsibilities.
- Provide regular education on hospice eligibility criteria, documentation standards, Conditions of Participation, and fraud and abuse laws to reinforce regulatory expectations.
- Require onboarding and annual refresher training for all staff, with additional focused sessions when regulations, internal policies, or audit findings change.
- Track training completion, competency validation, and attendance to demonstrate accountability and readiness during audits or surveys.
- Use real case examples, documentation audits, and denial trends to make education practical and tied to actual organizational risk areas.

6. Re-evaluate Your Quality and Compliance Activities

ACTION STEPS:

- Agencies should increase internal auditing and data monitoring efforts.
- Routinely evaluate PEPPER reports, CAHPS® Hospice scores, HIS HOPE and HQRP quality measures, claim denials, live discharge patterns, and utilization outliers.
- Maintain documentation that supports all staff completes new hire and annual compliance training
- Engage in proactive chart reviews and mock audits can identify vulnerabilities before regulators do.
- Maintain a clear corrective action process when concerns are identified.
- Ensure compliance officers are empowered, board members receive regular compliance reporting, and ethical decision-making is integrated into daily operations.

7. Focus on Preserving Mission-Driven Care

ACTION STEPS:

- Re-center admissions practices around patient appropriateness and goals of care rather than census growth or financial pressure.
- Strengthen interdisciplinary team collaboration to ensure physical, emotional, psychosocial, and spiritual needs are addressed consistently.
- Prioritize meaningful patient and family communication, including advance care planning and realistic expectation-setting.
- Invest in staff support initiatives that reduce burnout, compassion fatigue, and turnover among frontline caregivers.
- Incorporate mission and values into orientation, performance evaluations, leadership development, and daily operations.
- Use Quality Assessment and Performance Improvement (QAPI) programs to measure quality-of-life outcomes, symptom management effectiveness, caregiver satisfaction, and care experience—not just regulatory metrics.
- Empower medical directors and clinical leaders to guide ethical decision-making and reinforce appropriate hospice eligibility practices.

HOSPICE MORATORIUM EBOOK

Gain deeper insight into the hospice moratorium, regulatory trends and their implications for provider operations and compliance readiness.

[Download Now](#)

HOME HEALTH MORATORIUM EBOOK

Gain deeper insight into the home health moratorium, regulatory trends and their implications for provider operations and compliance readiness.

[Download Now](#)

[Moratorium ebooks | Axxess Training and Certification](#)

Thank You

References

- [Federal Register :: Medicare Program; FY 2027 Hospice Wage Index and Payment Rate Update and Hospice Quality Reporting Program Requirements](#)
- [CMS-1851-P | CMS](#)
- [Alliance Analysis: CMS Releases Fiscal Year 2027 Hospice Wage Index and Payment Rate Update Proposed Rule - National Alliance for Care at Home | National Alliance for Care at Home](#)